



Welcome to the Folino Family Club!

To help you make the most of your membership please take a moment to familiarize yourself with the policies and benefits of your membership.

TERMS & CONDITIONS

MEMBERSHIP FEE/BILLING: Upon sign-up, the membership fee of \$195.00 (plus tax) for the current quarter is processed so that you may enjoy all your benefits immediately which includes six complimentary bottles of your choice, 4 complimentary wine tastings per visit and other perks as detailed below. Membership fees are automatically processed using the card on file on the first day of March, June, September, and December (new members will not be rebilled).

SEASONAL SELECTIONS: One month prior to your billing, you will receive an email with the seasonal wines selected for the quarter (referred to as the “Sommelier Selection”). You may customize your order during the two-week selection period. If no changes are made, the Sommelier Selection will be processed.

LOYALTY POINTS: For every \$10 you spend in our Folino Estate Tasting Lounge and Vintner’s Table locations, you will earn 1 Loyalty Point. Upon sign-up, you will receive 200 Loyalty Points (\$20) to use in the Folino Estate Tasting Lounge or at our Vintner’s Table locations! You will also receive 100 Birthday Points, 200 Club Anniversary Points, and 200 Club Member Referral Points.

MEMBER PRICES: You’ll receive a 10% merchandise discount and 15% discount on wine bottles purchased online or on “**carry-out**” bottles at the Folino Estate Bottle Shop or Vintner’s Table locations (Note: these bottles are not applicable for wine purchases to be consumed on premises). You’ll also receive special member prices on all events, private events (excluding weddings) and stays at our Vintner’s Inn in Kutztown!

PICK-UP: Members may pick up their wines in our bottle shops during the months of March, June, September, and December. Special pick-up incentives are offered each quarter.

SHIPPING: Members receive complimentary shipping for six or more bottles. Federal law requires all alcohol shipments be signed for by a person at least 21 years of age therefore a UPS ACCESS POINT or business address is preferred for delivery. A tracking number will be provided when your order ships. If delivery changes are needed, members must contact UPS directly at www.ups.com or 1 (800) 742-5877. UPS will make 3 attempts to drop off the shipment. If UPS returns the order to Folino Estate as undeliverable, the cost to reship will be charged to the credit card on file.

HOLDS/CANCELLATIONS: While we would love for you to participate indefinitely, we request a membership commitment of one year. You may request a quarter skip, six months’ pause, or may switch to the Wine Club. If a cancellation is necessary, please email the Wine Club Concierge with your request at wineclub@folinoestate.com or 484-452-3633, ext. 117. Upon cancellation, all membership discounts, perks, and accrued Loyalty Points are forfeited.

I agree to the Folino Estate Winery Terms and Conditions and confirm that I am over the age of 21.

Signature

Printed Name

Date

Sales Associate



Welcome to the Wine Club!

To help you make the most of your membership please take a moment to familiarize yourself with the policies and benefits of your membership.

TERMS & CONDITIONS

MEMBERSHIP: Wine Club selections are released four times a year (quarterly). The cost varies based on the pre-selected six bottles (referred to as the “Sommelier Selection”) or the customized selection that you choose - between \$76.50 to \$183.60 (plus tax). There is no fee to join the Wine Club other than a commitment to be automatically billed for six bottles through the club for at least two quarters.

SEASONAL SELECTIONS: Wine Club orders are processed on the first day of March, June, September, and December using the credit card on file. The month prior to billing, you will receive an email with the subject: “*It’s time to choose your wines!*” If no customizations are made by the end of the selection period, the Sommelier Selection will be automatically processed.

MEMBER PRICES: You’ll receive a 10% merchandise discount and 15% discount on wine bottles purchased online or on “**carry-out**” bottles at the Folino Estate Bottle Shop or Vintner’s Table locations (Note: these bottles are not applicable for wine purchases to be consumed on premises). Purchases made in our bottle shops or online will not count toward the quarterly club purchase.

MEMBERSHIP PERKS: Every quarter, members receive a complimentary tasting for two (a \$30-\$40 value). Quarterly member tastings do not carry over to the following quarter.

PICK-UP: Members may pick up their wines in our bottle shops during the months of March, June, September, and December. Special pick-up incentives are offered each quarter.

SHIPPING: Members receive complimentary shipping for six or more bottles. Federal law requires all alcohol shipments be signed for by a person at least 21 years of age therefore a UPS ACCESS POINT or business address is preferred for delivery. A tracking number will be provided when your order ships. If delivery changes are needed, members must contact UPS directly at www.ups.com or 1 (800) 742-5877. UPS will make 3 attempts to drop off the shipment. If UPS returns the order to Folino Estate as undeliverable, the cost to reship will be charged to the credit card on file.

HOLDS/CANCELLATIONS: While we would love for you to participate indefinitely, we request a membership commitment of at least two quarters. You may upgrade to the Folino Family Club or request a quarter skip or six months’ pause. If a cancellation is necessary, please email the Wine Club Concierge with your request at wineclub@folinoestate.com or 484-452-3633, ext. 117. Upon cancellation, all membership discounts and perks are forfeited.

I agree to the Folino Estate Winery Terms and Conditions and confirm that I am over the age of 21.

Signature

Printed Name

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